

## Message Text

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PAGE 01 STATE 167070  
ORIGIN EB-07

INFO OCT-01 EA-07 ISO-00 COME-00 /015 R

DRAFTED BY EB/OT/TA:RAMEYER:STMCP  
APPROVED BY EB/OT/TA:DRPATTERSON  
EA/J:HCOCHRAN

-----105981 190205Z /65  
R 182049Z JUL 77  
FM SECSTATE WASHDC  
TO AMEMBASSY TOKYO

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E.O. 11652: N/A

TAGS: ETRD, JA

SUBJECT: MISSION TO JAPAN BY AMERICAN IMPORTED AUTOMOBILE  
DEALERS ASSOCIATION (AIADA)

1. IN A MEETING WITH ASST. SECRETARY KATZ ON JULY 8,  
REPRESENTATIVES OF AIADA DISCUSSED THEIR PLANS FOR A  
MISSION TO JAPAN, TO TAKE PLACE AUGUST 20 THROUGH SEPTEMBER  
2. AIADA'S OBJECTIVE IS TO CONVINCE JAPANESE CAR  
MANUFACTURERS TO STEP UP PLANS FOR INVESTMENT IN THE U.S.  
A SIMILAR MISSION TO GERMANY IN 1973, ACCORDING TO AIADA,  
PLAYED A MAJOR ROLE IN VOLKSWAGEN'S DECISION TO BUILD AN  
ASSEMBLY PLANT IN THE U.S. ASST. SECRETARY KATZ WELCOMED  
AIADA'S INITIATIVE AND URGED THEM TO CALL ON THE DEPARTMENT  
AND THE EMBASSY FOR ANY NECESSARY ASSISTANCE.

2. IN A LETTER TO MR. KATZ DATED JULY 14 (COPY BEING  
POUCHED), AIADA EXECUTIVE VP ROBERT MCELWAINE REQUESTS  
THAT THE DEPARTMENT AND EMBASSY PROVIDE BRIEFINGS FOR  
MEMBERS OF THE TEAM, THAT THE EMBASSY SET UP APPOINTMENTS  
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FOR THE TEAM WITH MITI, MOF AND, IF APPROPRIATE, WITH THE  
BOJ. IN ADDITION, THE AIADA REPRESENTATIVES WISH AN  
EMBASSY OFFICER TO ACCOMPANY THEM TO THEIR MEETINGS WITH  
GOJ, JAMA, AND THE INDIVIDUAL JAPANESE AUTO FIRMS.

3. EMBASSY IS REQUESTED TO PROVIDE AIADA TEAM WITH A  
BRIEFING AND TO SET UP APPOINTMENTS WITH GOJ OFFICIALS

YOU FEEL ARE APPROPRIATE. EMBASSY OFFICER SHOULD, IF  
POSSIBLE, ACCOMPANY AIADA TEAM TO MEETINGS WITH GOJ  
OFFICIALS. WE LEAVE IT TO EMBASSY'S DISCRETION WHETHER  
TO ACCOMPANY AIADA TEAM TO MEETINGS WITH JAMA AND PRIVATE  
FIRMS. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AUTOMOBILES, TRADE VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE167070  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** RAMEYER:STMCP  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Exemptions:** n/a  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1826903  
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**Status:** NATIVE  
**Subject:** MISSION TO JAPAN BY AMERICAN IMPORTED AUTOMOBILE DEALERS ASSOCIATION (AIADA)  
**TAGS:** ETRD, EINV, JA, US, AIADA  
**To:** TOKYO  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009